

Course Profile
Department of Management / Management Program

Course Number : MAN 232	Course Title : Business Law
Required / Elective : Required	Pre / Co-requisites : None
Catalog Description: Legal transactions, classification of contracts, formation of contracts, offer and acceptance, contractual capacity, reality of consent, fictitious transactions; voidable contracts: mistake, fraud, duress, unconscionable bargain; subject matter of the contracts.	Textbook / Required Material : Tuğrul Ansay and Eric C. Schneider, Introduction to Turkish Business Law. Turgut Güven, General Principles of Turkish Law, Ankara, 2003. (Alternative textbook)
Course Structure / Schedule : (3+0+0) 3 / 5 ECTS	
Extended Description : Business Law offers a clear and comprehensive treatment of all of the important areas of Commercial Law. The student is introduced to legal structures of business institutions, Commercial Enterprise and Business Associations and Negotiable Instruments	
Design content : None	Computer usage: None
<p>Course Outcomes: [relevant program outcomes in brackets]: By the end of this course, students will be able to:</p> <ol style="list-style-type: none"> 1. Comprehend the general principles of Turkish business law. [6] 2. Recognize relevant law related consequences impacting on business and personal behavior. [1,2,6,13] 3. Demonstrate understanding of substantive law, case law, and precedent on business and society. [2,3,6,13] 4. Integrate the subject matter of Business Law into other disciplines and subject matter. [2,3,14] 5. Apply information legal principles and legal methodologies for business practices. [2, 6, 13] 	
<p>Recommended reading:</p> <p>Sabih ARKAN, Ticari İşletme Hukuku.</p> <p>Hasan PULAŞLI, Şirketler Hukuku.</p> <p>Oğuz İMREGÜN, Kara Ticaret Hukuku</p>	
Teaching methods: Lectures.	
<p>Assessment methods:</p> <p>Attendance and case participation: 15%</p> <p>Midterm: 35%</p> <p>Final Examination: 50%</p>	
Student Workload/ECTS (European Credit Transfer System) Tableau:	
Activity:	Number:
Duration (hour):	Total Workload (hour):
Pre-reading	14
2	28

Post-reading	14	2	28
Lectures	14	3	42
Midterm Examination	1	10	10
Final Examination	1	17	17
TOTAL: 125 hours / 25 = 5 ECTS			

Weekly Subjects and Related Preparation Studies

Week	Subject	Related Preparation
1	Introduction to Turkish Business Law	Tuğrul Ansay and Eric C. Schneider, Introduction to Turkish Business Law, Kluwer Law International.
2	Foundations of Turkish Business Law	Tuğrul Ansay and Eric C. Schneider, Introduction to Turkish Business Law, Kluwer Law International.
3	The Effect of Turkish Law on the Business Environment	Tuğrul Ansay and Eric C. Schneider, Introduction to Turkish Business Law, Kluwer Law International.
4	Sales of Personal Property	Tuğrul Ansay and Eric C. Schneider, Introduction to Turkish Business Law, Kluwer Law International.
5	Consumer Protection Law	Tuğrul Ansay and Eric C. Schneider, Introduction to Turkish Business Law, Kluwer Law International.
6	Agency	Tuğrul Ansay and Eric C. Schneider, Introduction to Turkish Business Law, Kluwer Law International.
7	Securities	Tuğrul Ansay and Eric C. Schneider, Introduction to Turkish Business Law, Kluwer Law International.
8	Negotiable Instruments	Tuğrul Ansay and Eric C. Schneider, Introduction to Turkish Business Law, Kluwer Law International.
9	Business Associations	Tuğrul Ansay and Eric C. Schneider, Introduction to Turkish Business Law, Kluwer Law International.
10	Unfair Trade Practices	Tuğrul Ansay and Eric C. Schneider, Introduction to Turkish Business Law, Kluwer Law International.
11	Taxation	Tuğrul Ansay and Eric C. Schneider, Introduction to Turkish Business Law, Kluwer Law International.

12	Private International Law	Tuğrul Ansay and Eric C. Schneider, Introduction to Turkish Business Law, Kluwer Law International.
13	Foreign Capital Investment	Tuğrul Ansay and Eric C. Schneider, Introduction to Turkish Business Law, Kluwer Law International.
14	Privatization	Tuğrul Ansay and Eric C. Schneider, Introduction to Turkish Business Law, Kluwer Law International.

The Relationship Between Course Learning Outcomes and Program Qualifications

	Program Qualifications / Outcomes	Level of Contribution				
		1	2	3	4	5
1	Comprehend how to plan, organize, lead and control within an organizational setting			X		
2	Integrate the theories with the real life functions.				X	
3	Communicate and present ideas effectively in verbal and written.				X	
4	Participate in a team work effectively and increase the dynamics of the team.		X			
5	Use computer-based technology and related packaged software.		X			
6	Consider the principal laws that provide the legal framework for business.					X
7	Hold a basic knowledge about accounting methods and their applications in business world.			X		
8	Apply financial analysis techniques within a business environment.	X				
9	Identify the functions of marketing and their applications to business.	X				
10	Utilize basic quantitative analysis and their applications in the business world.	X				
11	Apply basic principles of business processes and project management techniques.	X				
12	Utilize the skills and techniques of data collection for problem solving and decision making.		X			
13	Achieve an interdisciplinary point of view.				X	
14	Have the consciousness of business ethics and social responsibility issues.				X	

Prepared by:

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Revision Date : 06/2013