

**Course Profile**  
**Department of Management / Management Program**

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Course Number : <b>MAN331</b>	Course Title : <b>Organizational Behavior</b>		
Required / Elective : <b>Required</b>	Pre / Co-requisites : -		
Catalog Description: Behavior of people in organizational environments, leadership and motivation, communication, and decision-making in organizations formation and behavior of groups within organizations.	Textbook / Required Material : J. W. Newstrom, K. Davis, Organizational Behavior, 12th ed., McGraw- Hill, 2007.		
Course Structure / Schedule : <b>(3+0+0) 3 / 6 ECTS</b>			
Extended Description : OB in the evaluation of Management Theory; Models of Organizational Behavior; Performance appraisal, reward systems and Motivation; Leadership, Empowerment and participation, Teams and Team-building; Managing Change; Organizations across Cultures.			
Design content : None	Computer usage: -		
Course Outcomes: [relevant program outcomes in brackets]: By the end of this course, students will be able to:  1.Hold a basic knowledge about individual and group behavior in organizations. (1,2,13) 2. Comprehend how to motivate and lead people in organizations. (1,2,4) 3. apply the principles of communication. (3,11) 4. Manage cchange efforts effectively (1,2,12) 5. Build a team and participate in it effectively. (2, 4)			
Recommended reading: J. M., George, Gareth R. Jones, Understanding and Managing Organizational Behavior, Pearson, International, 2008.			
Teaching methods: A combination of lecture and class discussions. Learning requires considerable preparation by students; consisting of reading assigned chapters and cases every week.			
Assessment methods: Midterms: 50 % Final Examination: 40% Participation:10%			
Student Workload/ECTS (European Credit Transfer System) Tableau:			
Activity:	Number:	Duration (hour):	Total Workload (hour):
Pre- reading	15	1	15
Lectures	15	3	45
In Class-case studies	15	2	30
Examinations	3	10	30
Preparatory reading	15	2	30
TOTAL: 150 hours / 25 = 6ECTS			

Weekly Subjects and Related Preparation Studies		
Week	Subject	Related Preparation
1	Fundamentals of Organizational Behavior	J. W. Newstrom, K. Davis, Organizational Behavior, 12th ed., Mcgraw- Hill, 2007.
2	The Dynamics of People and Organizations	J. W. Newstrom, K. Davis, Organizational Behavior, 12th ed., Mcgraw- Hill, 2007.
3	Models of Organizational Behavior	J. W. Newstrom, K. Davis, Organizational Behavior, 12th ed., Mcgraw- Hill, 2007.
4	Managing Communications	J. W. Newstrom, K. Davis, Organizational Behavior, 12th ed., Mcgraw- Hill, 2007.
5	Social Systems and Organizational Culture	J. W. Newstrom, K. Davis, Organizational Behavior, 12th ed., Mcgraw- Hill, 2007.
6	Motivation and Reward Systems	J. W. Newstrom, K. Davis, Organizational Behavior, 12th ed., Mcgraw- Hill, 2007.
7	Appraising and Rewarding Performance	J. W. Newstrom, K. Davis, Organizational Behavior, 12th ed., Mcgraw- Hill, 2007.
8	Leadership and Empowerment	J. W. Newstrom, K. Davis, Organizational Behavior, 12th ed., Mcgraw- Hill, 2007.
9	Individual and Interpersonal Behavior	J. W. Newstrom, K. Davis, Organizational Behavior, 12th ed., Mcgraw- Hill, 2007.
10	Employee Attitudes and Their Effects	J. W. Newstrom, K. Davis, Organizational Behavior, 12th ed., Mcgraw- Hill, 2007.
11	Teams and Team Building	J. W. Newstrom, K. Davis, Organizational Behavior, 12th ed., Mcgraw- Hill, 2007.
12	Managing Change	J. W. Newstrom, K. Davis, Organizational Behavior, 12th ed., Mcgraw- Hill, 2007.
13	Stress and Counseling	J. W. Newstrom, K. Davis, Organizational Behavior, 12th ed., Mcgraw- Hill, 2007.
14	Organizational	J. W. Newstrom, K. Davis, Organizational

	Behavior across Cultures	Behavior, 12th ed., Mcgraw- Hill, 2007.				
Dersin Öğrenim Çıktılarının Program Yeterlilikleri ile İlişkisi						
	Program Qualifications / Outcomes	Level of Contribution			4	5
		1	2	3		
1	Comprehend how to plan, organize, lead and control within an organizational setting					x
2	Integrate the theories with the real life functions.					x
3	Communicate and present ideas effectively in verbal and written.					x
4	Participate in a team work effectively and increase the dynamics of the team.					x
5	Use computer-based technology and related packaged software.		x			
6	Consider the principal laws that provide the legal framework for business.		x			
7	Hold a basic knowledge about accounting methods and their applications in business world.	x				
8	Apply financial analysis techniques within a business environment.	x				
9	Identify the functions of marketing and their applications to business.	x				
10	Utilize basic quantitative analysis and their applications in the business world.	x				
11	Apply basic principles of business processes and project management techniques.					x
12	Utilize the skills and techniques of data collection for problem solving and decision making.					x
13	Achieve an interdisciplinary point of view.					X
14	Have the consciousness of business ethics and social responsibility issues.			X		
Prepared by : Prof. Dr. Toker Dereli				Revision Date : 06/2013		